

**PLEASE POST!**

**Strategic Advantage For Law Enforcement**

# The Executive Academy

**Presented By  
Stephen L. Kent**



**THE RESULTS GROUP, LTD.**  
*A Professional Management Consulting & Training Firm*

## YOUR INSTRUCTOR

Stephen L. Kent, founder and president of The Results Group, Ltd. has more than 30 years management, training and facilitation experience. As a management consultant, he specializes in helping organizations design and implement programs to improve personal and organizational effectiveness. Steve is a dynamic speaker who is known for his straight talk that gets right to the heart of key issues.

## An interactive, five-day Executive-Level workshop designed to address The Law Enforcement Executive's Role In

Leading As The Visionary & Strategic Planner

Effectively Marketing The Agency

Inspiring Others As Senior Team Leader

Finance & Budgeting

Implementing Effective Management

The Future Of Your Agency & All Of Law Enforcement

### TUITION:

\$550 for the 5-day program; includes all course materials. Discounts for multiple registrations. Check with our office for discount opportunities.

### TO REGISTER:

Register On Line At: <http://www.theresultsgroupltd.com>

Or

Download the registration form.

Then

Mail your downloaded registration form to the address below or contact our office by phoning 541/354-9956, faxing the registration form to us at 541/354-9964, or emailing your completed registration form as an attachment to [Registration@TheResultsGroupLtd.com](mailto:Registration@TheResultsGroupLtd.com).

### PAYMENT:

The Results Group, Ltd. accepts VISA or Mastercard as well as personal checks. If you would like us to bill your agency, please provide the appropriate contact information. All payments are due prior to the class date. Cancellations will receive a credit for attendance at a future class, less a \$50 processing fee.

**The Results Group, Ltd.**  
3519 Lippman Road—Hood River, Oregon—97031

## CHECK OUT LAW ENFORCEMENT TRAINING & CONSULTING SERVICES OFFERED BY THE RESULTS GROUP, LTD. AND OUR RESULTS AFFILIATES!

The Executive Academy  
The Sergeants' Academy  
The Effective PIO Academy  
The Line Employee Academy

Conflict Resolution For Law Enforcement Supervisors  
How To Deal With Employees With At Risk Behaviors  
Annual Leadership Excellence Conference  
So You Want To Be A Sheriff? (How To Manage An Effective Campaign)

.... And many, many more!

**<http://www.TheResultsGroupLtd.com>**

## DATE, TIME AND LOCATION

**Location:**  
**Brooks Training Facility  
Chemeketa Community College  
Salem, Oregon**

**Host Agency  
Marion County Sheriff's Office**

**Dates: March 15—19, 2010**

**Class Times:**  
**0800 hours—1700 hours**  
(with breaks and one hour for lunch)

## WHO SHOULD ATTEND

The Effective Law Enforcement Executive Academy is structured for candidates for promotion and those who already hold the rank of Sheriff, Police Chief, Undersheriff, Assistant Police Chief, Chief Deputy, Precinct & Bureau Commander, Captain and Lieutenant.

## AMONG THE MANY THINGS YOU WILL LEARN ARE:

How to approach the strategic issues facing law enforcement  
How to plan for the future of your agency  
Executive-level techniques for strategic planning  
How to improve productivity, quality, communication and interpersonal relations  
How to build an effective community relations program  
How to focus the budget process on achieving your agency's objectives

**QUALIFIES FOR 40 HOURS  
THROUGH OREGON DPSST,  
WASHINGTON CJTC, IDAHO POST,  
MONTANA POST, UTAH POST AND  
WYOMING POST**